

# LIFE UNDERWRITERS GUILD OF INDIA

'Aseervadh', 26, Tatabad 2<sup>nd</sup> Street, Coimbatore - 641 012

Phone : 0422-4374962 Fax : 0422-2492708

Email : [info@lugi.org](mailto:info@lugi.org) URL : [www.lugi.org](http://www.lugi.org)

**LUGI**  
Challenge yourself



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<b>President</b> A.Palanisamy	<b>Secretary General</b> C.Natarajan	<b>Treasurer</b> P.K.Venkattachalam
<b>Founder President</b> P.Srinivasan	<b>CEO</b> M.Karunanidhi	

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Circular No.: 002 / 2016- 2017

23.07.2016

To,

**The Members of Life Underwriters Guild of India who have paid subscription upto 31.03.2014.**

Dear Sir / Madam,

**Re: 14<sup>th</sup> Annual Convention of LUGI to be held between 11<sup>th</sup> and 13<sup>th</sup> November 2016**

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Convention Committee Chairman Shri A.Venkatasubramanian(a)Seenu, President of host Chapter, Coimbatore and the Management Committee of LUGI happily announce the details of the proposed 14<sup>th</sup> Annual Convention of LUGI.

We are holding our three days Annual Convention for 2016 as follows :

**Date & Day : 11.11.2016 (Friday) to 13.11.2016 (Sunday)**

Venue : **Kochi Marriott**, Lulu International Shopping Mall, 34/1111 N. H.  
Lulu Mall NH 47 Entrance, Edappally, Kochi – 682024, Kerala.  
Phone : 0484 717 7777

We are completing 14 years of dedicated **service to the Insurance Industry** and also to the **Insurance Marketing Professionals of India**.

LUGI is proud to be the one and only organization systematically conducting annual conventions, special seminars and international tours to attend the MDRT annual meetings and APLIC Congress.

**Our 14<sup>th</sup> Annual Convention has been planned at**, brand new 5 Star property and immaculately appointed, the luxury **Kochi Marriott Hotel, which** offers a comfortable and sophisticated home away from home for business and leisure travelers visiting southwest India. It is located in the picture-perfect location on the campus of the famous Lulu Mall, which places you just moments from the city.

**Cont...**

**Registration Fees payable are as follows:**

**Option – I (Super Value Package)**

<b>Convention Fee with Accommodation (3 Nights / 4 Days)</b>						
	<b>At Convention Hotel Marriott</b>		<b>At 3 Star Hotel</b>		<b>At Deluxe hotel</b>	
	<b>In Double Occupancy</b>	<b>In Triple Occupancy</b>	<b>In Double Occupancy</b>	<b>In Triple Occupancy</b>	<b>In Double Occupancy</b>	<b>In Triple Occupancy</b>
<b>Plan A</b> (Inclusive of Reg Fee Rs.14,000/-) <b>(up to 31.08.2016)</b>	Rs.23,000	Rs.21,000	Rs.20,000	Rs.19,000	Rs.17,500	Rs.16,500
<b>Plan B</b> (Inclusive of Reg Fee Rs.14,500/-) <b>(01.09.2016 to 10.10.2016)</b>	Rs.23,500	Rs.21,500	Rs.20,500	Rs.19,500	Rs.18,000	Rs.17,000
<b>Plan C*</b> (Inclusive of Reg Fee Rs.15,000/-) <b>(11.10.2016 to 10.11.2016)</b>	Rs.24,000	Rs.22,000	Rs.21,000	Rs.20,000	Rs.18,500	Rs.17,500
<b>Check In / Check Out</b>	10.11.16 -3.00 pm / 13.11.16 - 12 Noon					

\* Subject to Availability

Amount inclusive of all Taxes / **Cost per person**

<b>Convention &amp; Accommodation package includes</b>				
<b>Date</b>	<b>10.11.16</b>	<b>11.11.16</b>	<b>12.11.16</b>	<b>13.11.16</b>
Breakfast@@@	-	✓	✓	✓
Mid-Morning Coffee / Tea	-	✓	✓	✓
Lunch	-	✓	✓	✓
Mid-Evening Coffee / Tea	✓	✓	✓	-
Networking Dinner (at Marriott)	-	✓	-	-
Dinner@@@	✓	-	✓	-

@@@ Delegates will be provided 3 breakfast and 2 dinner in the respective category hotel of their stay.

- Group transfers for daily meet.

**Option –II**

<b>Convention Fee without accommodation (inclusive of Service Tax)</b>		
<b>Early Bird</b>	<b>Plan A</b>	<b>Plan B</b>
(up to 31.08.2016)	(01.09.2016 to 10.10.2016)	(11.10.2016 to 10.11.2016)
Rs.14,000	Rs.14,500	Rs.15,000

<b>Convention package includes</b>			
<b>Date</b>	<b>11.11.2016</b>	<b>12.11.2016</b>	<b>13.11.2016</b>
Mid-Morning Coffee / Tea	✓	✓	✓
Lunch	✓	✓	✓
Mid-Evening Coffee / Tea	✓	✓	-
Networking Dinner	✓	-	-

Cont...

### Option – III (Package for Agent & Spouse)

#### Convention Fee with Accommodation (3 Nights / 4 Days)

	At Convention Hotel Marriott	At 3 Star Hotel	At Deluxe hotel
	In Double Occupancy	In Double Occupancy	In Double Occupancy
<b>Plan A</b> (Inclusive of Reg Fee Rs.25,000/- per couple) <b>(up to 31.08.2016)</b>	Rs.43,000/-	Rs.37,000/-	Rs.32,000/-
<b>Plan B</b> (Inclusive of Reg Fee Rs.26,000/- per couple) <b>(01.09.2016 to 10.10.2016)</b>	Rs.44,000/-	Rs.38,000/-	Rs.33,000/-
<b>Plan C</b> *** (Inclusive of Reg Fee Rs.27,000/- per couple) <b>(11.10.2016 to 06.11.2016)</b>	Rs.45,000/-	Rs.39,000/-	Rs.34,000/-
<b>Check In / Check Out</b>	10.11.16 -3.00 pm / 13.11.16 - 12 Noon		

\*\*\* Subject to Availability

Amount inclusive of all Taxes / **Cost per Couple**

#### Convention & Accommodation package includes

Date	10.11.16	11.11.16	12.11.16	13.11.16
Breakfast@@@	-	✓	✓	✓
Mid-Morning Coffee / Tea	-	✓	✓	✓
Lunch	-	✓	✓	✓
Mid-Evening Coffee / Tea	✓	✓	✓	-
Networking Dinner (at Marriott)	-	✓	-	-
Dinner@@@	✓	-	✓	-

@@@ Delegates will be provided 3 breakfast and 2 dinner in the respective category hotel of their stay.

- Group transfers for daily meet.

### Option –IV (For Agent & Spouse)

#### Convention Fee without accommodation (inclusive of Service Tax)

Early Bird	Plan A	Plan B
(up to 31.08.2016)	(01.09.2016 to 10.10.2016)	(11.10.2016 to 10.11.2016)
Rs.25,000/-	Rs.26,000/-	Rs.27,000/-

Amount inclusive of all Taxes / **Cost per Couple**

#### Convention package includes

Date	11.11.2016	12.11.2016	13.11.2016
Mid-Morning Coffee / Tea	✓	✓	✓
Lunch	✓	✓	✓
Mid-Evening Coffee / Tea	✓	✓	-
Networking Dinner	✓	-	-

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Accommodation can also be availed by the delegates who have opted for OPTION II & IV as per the rates give below:

Accommodation Rate per Person per Day with Breakfast Only (inclusive of taxes) :

Package Category	Check In / Check Out	Double	Triple
Hotel Marriott *	3.00 pm / 12 Noon	Rs.3,000/-	Rs.2,500/-
3 Star Hotel*	3.00 pm / 12 Noon	Rs.2,000/-	Rs. 1,750/-
Deluxe Hotel \$	3.00 pm / 12 Noon	Rs.1,250/-	Rs.1,000/-

\* Early Check In & Check outs above 2 hrs are chargeable. / \$ Early Check In & Check outs could be arranged / Subjected to availability

- Members who have registered by paying an advance amount at the 13<sup>th</sup> Annual Convention held at Kollam will be issued a separate communication shortly.
- Seat numbers will be allotted based on special priority category and registration number only. We have already allotted registration numbers to the delegates who have paid an advance amount of Rs.4, 000/- and above.
- **The payment towards registration fee can be made by the delegates in any of the modes given below :**

#### 1. By Cash :

You may remit cash towards registration fee in any branch of Syndicate Bank in convention account. (Our bank account detail is given at the bottom of this communication ) ###

**Note: Only on receipt** of photo copy of the cash remittance challan along with registration form by registered post/courier to LUGI office at Coimbatore

**(or)**

Scanned copy of challan and registration form by e-mail to [info@lugi.org](mailto:info@lugi.org), your **registration will be confirmed and registration number be allotted.**

#### 2. By Cheque / D.D. :

Cheque / D.D. have to be drawn in favour of “ **EXPRESS HOLIDAYS – LUGI 2016**” payable at Coimbatore towards registration fee.

**Note: Only on receipt** of Cheque/D.D along with the registration form by registered post/courier to LUGI office at Coimbatore, **your registration will be confirmed and the registration number will be allotted.**

#### 3. By Fund Transfer :

Registration fee can be transferred vide RTGS/NEFT to our bank account. (Our bank account detail is given at the bottom of this communication) ###

**Cont...**

**Note: Only on receipt** of registration form along with bank transfer transaction ID (UTR No.) sent by registered post/courier to LUGI office at Coimbatore **(or)** scanned copy of registration form along with bank transfer transaction ID by e-mail to [info@lugi.org](mailto:info@lugi.org) **your registration will be confirmed and the registration number will be allotted.**

**The registration fee once paid by the participant cannot be transferred to any other member or refunded under any circumstances. The same cannot be adjusted for next Convention also.**

The convention is open for members of LUGI, who are in good standing without any arrears.

**Non members can also attend the convention by paying the Admission cum Subscription Fee of Rs.1,495/- (inclusive of service tax) in favour of LUGI – Subscription A/c.**

Members of Chairman Club for Agents of LIC of India can attend LUGI Convention in lieu of Chairman's Club Convention as per circular issued by LIC of India vide **Circular Ref.No.: Mktg/A/Trg/LUGI date 26.04.2014.**

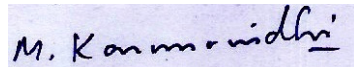
**Please note, in case of any cheque return you have to send DD or cash only along with bank charges of Rs.250/- within 7 days of intimation, otherwise you will lose your priority seat number.**

**Under any circumstances, returned cheques will not be re-presented for collection.**

Those who register for the convention are expected to abide by the rules and regulations of LUGI.

With regards,

Yours sincerely,



(M.Karunanidhi)

Chief Executive Officer

Encl: 1. Registration Form

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**Our Bank Detail for remittance of registration fee & accommodation**

Account Name : **Express Holidays - LUGI 2016**  
Account Number : 61451010003106 ( 14 digits )  
Account Type : Current Account  
Name of the Bank : Syndicate Bank  
Banks Branch : Gandhipuram , Coimbatore  
Banks IFSC Code : SYNB0006145 ( 11 digits )

# LIFE UNDERWRITERS GUILD OF INDIA

14<sup>th</sup> Annual Convention to be held between 11<sup>th</sup> and 13<sup>th</sup> November, 2016

at

Kochi Marriott, Lulu International Shopping Mall, 34/1111 N. H.

Lulu Mall NH 47 Entrance, Edappally, Kochi – 682024, Kerala

Ph.: 0484 717 7777

## REGISTRATION FORM

I would like to confirm my participation in the 14<sup>th</sup> Annual Convention of LUGI to be held at Kochi Marriott between 11<sup>th</sup> & 13<sup>th</sup> November, 2016.

I understand that the total costs of Convention are as per details given in the Circular Communication No.: 002 / 2016- 2017 dated 23.07.2016.

I have opted for the Plan \_\_\_\_\_ under the Option \_\_\_\_\_, (with / without accommodation).

As per my opted plan my total registration fee is as follows: Rs. \_\_\_\_\_

Name : .....

LUGI Membership No:.....

Address : .....

.....

.....

Telephone No. : Off ..... Resi .....

(inclusive of STD Code)

Mobile :.....

Email :.....

Conti...

Code No. For LIC Only: Agency .....(or) CLIA.....

Dev Officer .....(or) SBA .....

Name of the Branch :.....

Name of the Division / Region:.....

Name of the Spouse :.....  
(Compulsory for option III & IV)

Mode of Payment : Cash Direct Deposit /Cheque/DD/ RTGS/ NEFT

**Encl :** (Tick the appropriate attachments)

1. Photocopy of cash Direct Deposit Challan

2. Cheque / DD No..... dated .....for Rs.....drawn  
on .....bank, in favour of “ **Express Holidays - LUGI 2016** ” is enclosed.

3. UTR Number / Bank Transfer detail with date.

Date :

Signature

❖ Refunds will not be entertained.